

HBA

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HOME BUILDERS ASSOCIATION of WAYNE & HOLMES COUNTIES

INAUGURAL & AWARDS BANQUET

The Inaugural of
Merle Stutzman

Jake's Restaurant, Old Lincolnway, Wooster
January 7, 2016, 5:30

RSVP by January 2!

The office may be closed but messages will
still be picked up!

\$10.00 per person. Cash bar.

THE HBA OFFICE WILL BE CLOSED:
November 20 through November 29
December 18 through January 3

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Focus on Membership

THANK YOU FOR RENEWING!!

Grandview Landscaping
Jr. Weaver Trim
Lehman Painting
MD Custom Builders
Miller Overhead Doors
Salter Group

UP FOR RENEWAL

Mast Builders
Miller Homes

SORRY TO SEE YOU GO

Dan's Home Maintenance
Fredricksburg Builders

NEW BENEFIT FOR MEMBERS!

Do you have a special event you would like the Members to know about? You can now put run an **ANNOUNCEMENT** in the HBA newsletter for your one time event. A 1/8 page, text only, no website link, for \$40.00 to run once!
(see the ad size on page 3)



Thru 10/31/15 LIFE SPIKE

Terry Pol	288
Gerald Swartzentruber	213
Ed Suttle	168
Dave Schlabach	161
Greg Starr	132
Terry Eaton	103
Alan Ratliff	94
Paul Miller	85
Connie Curren	63
Rob Yoder	60
Marlin Yoder	55
Wayne Riggerbach	48
Sue Williams	46
Dave Suttle	46
Atlee Yoder	44
Steve Nolletti	42
Ken Weaver	34

WORKING TOWARDS LIFE SPIKE

Wayne Yoder	16
Jeremiah Swartzentruber	14
Mark Zollinger	13
Michael Downs	12
Mark Dorffer	11
Steve Miller	8
Merle Stutzman	7
Ivan Yoder	7

HONORARY LIFE MEMBERS

Leroy Mullet	2002
Stan Galehouse	2003
Ben Weaver	2003
Paul Miller	2004
Terry Pol	2004
Atlee Yoder	2007



*A Message from your
Chairman of the Board
Mark Zollinger*

I want to thank the HBA and it's members for the opportunity to serve as chairman this year. I have experienced benefits in numerous areas of my business from my involvement with HBA. The resources I have invested in HBA having given me a high rate of return.

As is the case with all good programs, showing up to meetings and being involved in many different opportunities presented by our association is the key to achieving results. Our HBA is exceptional at providing results for those who attend meetings, serve on committees and for those who are comfortable reaching out to other members.

Our social committee has provided an excellent lineup of events this year. Our social events is the biggest benefit our HBA can provide to our members. Next year's social events will be better than ever. Those in attendance at yesterday's event at The Barn will agree the program was outstanding. And at times, we could hardly believe what we were seeing! Sorry if you missed it.

Our Inaugural Dinner is in January at Jake's restaurant. Please sign up soon. We are expecting some of the finest representatives of the home building community to be in attendance. We have many areas of our life demanding our time and attention,

if you can only attend one event this year make it the Inaugural Dinner.

Thanks again to everyone in the HBA for allowing me to grow personally and professionally.

Mark

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Builders Showcase

We had 14 entries in the Builders Showcase this year, they ran in a loop all evening at the November General Membership Event, they will also be in the March 2016 Builders Edition of the Daily Record.

Chairman of the Builder's Showcase, Alan Ratliff would like to thank all the Builders who participated this year:

89 Homes & Building Improvements, Inc.

Capstone Homes

Dave Schlabach Custom Homes

Fairview Log Homes

Straub Homes, Inc.

Suppes Homes

Wayne Homes

Weaver Custom Homes

Zollinger Builders

Fine Hardwood Trim, Doors, & Custom Millwork for your Home



*Remember
the Reason
for the
Season!*



PARADE OF HOMES

Scattered Site

July 22-24 & July 29-31, 2016

Join the Team - Be a Sponsor!

Deadline for Sponsorship with ad copy is May 23, 2016

NOTE: The above Deadline is Final.

Our MOST Prestigious Sponsorship

THE DIAMOND ONLY \$1,850

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Gold Sponsor \$1,500.00

Full page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, a 1-car garage space, 1 radio spot, additional recognition in selected ads.

Silver Sponsor \$ 750.00

1/2 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, 1-car garage space, additional recognition in selected ads.

Charter Sponsor \$ 350.00

1/4 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, additional mention in selected ads.

Meet The Public – Rent a 1-Car Garage Space \$ 300.00

First Come – First Serve, Sponsors have first choice!

Get Your Name out – Run an Ad in the Brochure

Glossy Color	\$600.00 (Limited Availability)	9.437" high x 7.437" wide
Full Page Ad	\$400.00 ADD COLOR FOR \$45.00	9.437" high x 7.437" wide
½ Page Ad	\$250.00 ADD COLOR FOR \$35.00	4.718" high x 7.437" wide
¼ Page Ad	\$200.00 ADD COLOR FOR \$25.00	4.718" high x 3.718" wide

5000 Brochures are distributed 4 weeks prior to the Parade in the grocery stores, restaurants & businesses in Wayne & Holmes Co.

NON-MEMBERS WELCOME!

ADD \$300 to all above listed prices.

Color ads in brochure are an additional \$60 for full page, \$40 for 1/2 page & \$20 for 1/4 page plus cost of ad.

All sponsorships & ads are subject to approval by the Parade committee

November Membership Event

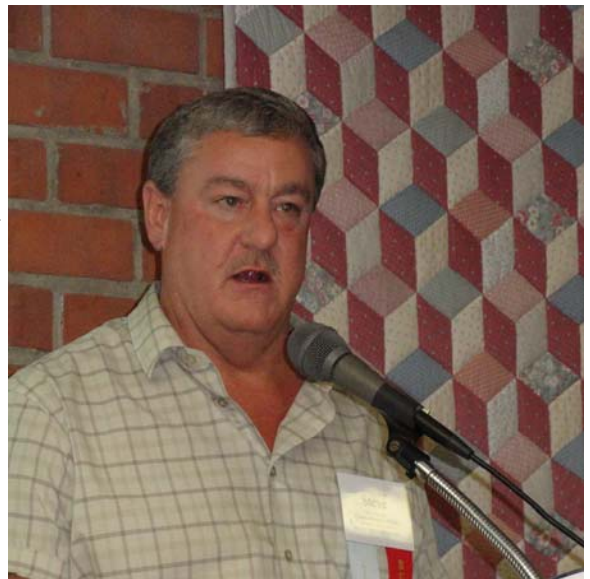


WELCOME New Member Darrell Lee of First Knox Bank talks about his company!

Winner of the 2015 Thank You for Renewing Retention Contest was the DAILY RECORD Bobby Warren was PRESENT!

Incoming Vice Chairman Steve Nolletti tells about The 2016 Parade of Homes

Winner of the 50/50 Drawing was Jeff Smith of Apple Creek Bank



***AND THEN THE MIND READING FUN BEGAN!
What a great time we ALL had !!
Thank you Bobby Warren GREAT SHOW!!***



Mark was hiding coins!

Bobby Gave Debbie 2 items before the show started, a paper bag & an envelope labeled "PREDICTION"

November Membership Event



PICK A CARD!
3 out of 4 correct!
(not quite sure if Terry remembered what his card was though)

Which one has the color of the paper ball that is in the bag? Bobby picked Linda her's is red Debbie opens the bag it's RED!



Melissa draws something Bobby draws what she is drawing-no peeking!
We have quite an artist in Melissa (it's the picture on the right!
POOR Bobby had to label his! HEE HEE

AND THE PREDICTION? Who would be the last one standing???
Debbie opened the envelope at the end of the contest & it read
"MERLE STUTZMAN" and it was typed!!

Coming up:

February 16 Annual Forecast Breakfast

Das Dutch Kitchen, Dalton with Bob Giacomo

March 21 (TENATIVE) Meet your Building Departments & Discussions

April 18 & May 16—OPEN—need your ideas OR

Business After Hours

A Great Way to Showcase Your Company

The HBA invites you to have the members come to you! You can hold a General Membership Event at your Business & showcase your company. All that is required is a little of your time & food!

This is your opportunity to have a "captive audience". Hold tours, tell all about the history of your company, how it started, how you grew, where you are today & what you see in your future.

The HBA only requires about 15 minutes for a very brief meeting & the rest of the time is yours.

When? Generally they are held the 3rd. Tuesday of the Month during the months of March – May & September. BUT this is always negotiable!

Time? Normally 5:00 p.m., but again this is negotiable. Some have had a 1 hour tour time first, sometimes food first, talk second & tours last, this is your call!

What? Food! You know we all like to eat anything!

WE NEED YOU!

The Following Committees have Openings

Please call the HBA if you would like to be involved:

COMMUNITY RELATIONS • GOLF OUTING (both)

MEMBERSHIP • PARADE OF HOMES

REVERSE FUND • SOCIAL / GENERAL MEMBERSHIP MEETINGS



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Member Advantage at a Glance

www.nahb.org/ma

Lowe's - Members should visit www.LowesForPros.com/NAHB or call 877.435.2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Now Members save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.

FedEx Advantage Program & YRC Transportation

- Up to 29% on select FedEx Express® U.S. services
- Up to 10% on select FedEx Home Delivery® services
- Up to 25% on select FedEx Express international services
- Up to 70% on FedEx Freight® & FedEx Nat'l LTLSM services
- Up to 20% on select FedEx Ground® services
- Save at least 70% with YRC for your freight shipping needs

Visit www.1800members.com/nahb or call 1.800.MEMBERS (1.800.636.2377)

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Dell - Up to 30% off on top of the line Dell computers. Call 800.695.8133 and Mention NAHB or visit www.dell.com/mpp/nahb

Liberty Mutual - Up to 10% on auto and home owners insurance. Call 1.800.531.3398 or visit www.libertymutual.com/nahb

Hertz - Up to 20% off on rental cars and FREE Gold Club membership. Use CDP# 51046. Visit www.nahb.org/ma and click on the Hertz logo to find out more information.

Avis - Up to 25% off rental cars at www.avis.com/nahb or call 800.331.1212 and use AWD code G572900

Budget - Up to 20% off rental cars at www.budget.com/nahb or call 800.283.4387 and use BCD code Z536900

Hewlett Packard - Discounts: 9% notebooks, 5% printers/scanners, 7% handhelds, 12% workstations, 16% servers, 12% storage, 6% third party options (over 10,000 items), plus free ground shipping. To place your order call 1.888.202.4488 and mention pass code "NAHB" or visit www.hp.com/go/nahb

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800.274.2753 mention NAHB membership or visit www.officedepot.com/nahb

Omaha Steaks - Save 10% off all online promotions. This discount is in addition to any online specials. www.OSincentives.com/promo/nahb

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FTD - 20% discount at www.ftd.com/nahb or call 800.SEND.FTD use code 17421. Includes FTD bridal, Vera Wang and Todd Oldham Collections

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services

Version 12.2.11

Builders Members

89 Homes & Building Imprv.	Homes by JDM Structures	Sommer & Swartzentruber
Berlin Construction	Ivan Yoder Builders	Straub Homes, Inc.
Capstone Custom Homes	K & M Builders	Suppes Homes
Dave Schlabach Custom Hms	Kerricook Construction	Suttle Construction
Downs Construction	MD Custom Builders, LLC	Walnut Valley Log Homes
Eli Miller Construction	Mast Builders	Wayne Homes
Fairview Log Homes	Miller Homes	Weaver Custom Homes Inc.
Fred Mathys Construction	Oswald Builders	Yoder Builders
Gasser Builders Inc.	Ratliff Custom Homes Inc.	Zollinger Builders
Greg Starr Builder	Salter Group Quality Homes	
H & H Custom Homes	Schlabach Builders Ltd.	

Associates Members

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Alside Supply Center-Massillon	Howmar Carpet	Quality SIPS Ltd.
American Building Mtrls.	Hummel Insurance Agency	R & M Spouting
Apple Creek Banking Co.	JR Weaver Trim	R J Closets
Buckeye Fencing	Keim Concrete	Rea & Associates
Buckeye Mobile Power Wash	Keim Lumber	Re/Max Showcase
Chad's 5 Star Lawn Care	Kidron Sports Center	Riceland Flow Care
Charter One Bank	Kidron Vinyl Rail & Fence	Rogers Overhead Door
Coalway LLC	Lehman Painting	Sherwin Williams Co.
Commercial & Savings	Lincdor LLC	Shetler Excavating
Daily Record	Lincoln Way Interiors	Spray Foam Solutions
D. Dannemiller Electric	Lodi Lumber Co.	Stark Truss Co Inc.
Deco-Crete Supply	Lowes	Steiner Lumber
Denco Marketing Co.	MCTV	Steiner Masonry
Dutch Country Stone	Magic Door Inc.	Suttle Specialties
Eco-Seal Home Solutions	Marinello Realty	Swiss Valley Fence
Farm Credit Mid-America	Metals USA	Sword Excavating
Farmers State Bank	Mid-Ohio Concrete	TimCo Pavement Striping
Feikert Sand & Gravel	Miller Overhead Doors	Troyer Roofing & Construction
Fike Agency	Miller Seamless	Wayne County Title Co.
First Choice Exteriors Ltd.	Mooney & Moses Insul.	Wayne Savings Bank
First-Knox National Bank	Moser Concrete Const.	Wayne Siding Home Imprv.
Frontz Drilling Inc.	Most Paving	Waynedale Truss
G.E. Baker Construction	Mt. Hope Fence	Weaver Concrete Finishers
Galehouse Lumber Co.	Mullet Cabinets	Westfield Bank
Gerber Lumber & Hdwr	Nancy's Draperies	Wood Floors Unlimited
Grandview Landscaping	National Carpet Mill Outlet	Wooster Glass Co. Inc.
Hohler Heating & Cooling	North American Title Insurance	Yarnell Electric Inc.
Holmes Lumber & Bldg.	North Central Insulation	Yoder Window & Siding
Holmes Siding Contractors	Ohio Floor Company	
Holmes-Wayne Elec Co-Op	Olde Parsonage	
Home Appliance Inc. Co	Orville Trucking & Grading	

Support/Friends

Ashland/W. Holmes Career Center • Compensation Consultants • Habitat for Humanity
John Long • Keating Law Offices • Bob Murray • OSU/ATI • Wayne Co. Schools Career Center
Wayne County Commissioners • Wayne County Park District

YOUR HBA

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Secretary/Treasurer:	Steve Nolletti	419-368-8108
Immed. Past Chairman:	Linda Amos	330-465-3645

Trustees:

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Dave Schlabach 330-279-4640	Don Sharpe 330-658-2023	Dave Suttle 330-264-6137
Marlin Yoder 330-567-3647	Wayne Yoder 330-684-1050	

NAHB Director: Merle Stutzman

OHBA Director: Mark Zollinger

HBA Office:

Executive Officer: Debbie Tracy-Windom
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Email: hba3690@aol.com Or Visit: www.whhba.com

MISSION STATEMENT

The Home Builders Association of Wayne & Holmes Counties is committed to professional excellence & dedicated to promoting its members, furthering consumer knowledge & serving the community.

4973 Cleveland Rd.
Suite A
Wooster OH 44691



Home Builders Association
Wayne & Holmes Counties

Merry Christmas!