

HBA



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HOME BUILDERS ASSOCIATION of WAYNE & HOLMES COUNTIES

February Membership Event—Breakfast

Das Dutch Kitchen, Dalton

February 16, 2016, 7:00 a.m. eat at 7:30 a.m.

Deadline for RSVP by Tuesday, February 9

2016 Economic Forecast

Robert Giacomo, Westfield Bank

Directions: (From Wooster) Take 30 East past Rt. 57 & Kidron Road, on the left just past Lake Harmony.

Cost: One meal is **FREE** per company, each additional meal is \$12.00. There is a \$12 charge for no shows & cancellations after the reservation deadline.

THIS IS A DON'T MISS EVENT & IS WELL ATTENDED!

**INTERESTED IN BUILDING IN
THE 2016 PARADE?**

MEETING IS 2/2 AT 9:30 A.M. AT THE HBA!

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Focus on Membership

UP FOR RENEWAL

Charter One Bank
 Eli Miller Construction
 Miller Homes



Thru 12/31/15
LIFE SPIKE

THANK YOU FOR RENEWING

89 Homes & Building
 Buckeye Mobile Power Wash
 Commercial & Savings Bank
 Farm Credit Service
 First Choice Exteriors
 Galehouse Lumber
 K & M Builders
 Mast Builders
 Metals USA
 Shetler Excavating
 Steiner Lumber
 Wayne County Title
 Weaver Custom Homes
 Wooster Glass Co.

| | |
|-----------------------|-----|
| Terry Pol | 288 |
| Gerald Swartzentruber | 213 |
| Ed Suttle | 168 |
| Dave Schlabach | 161 |
| Greg Starr | 132 |
| Terry Eaton | 104 |
| Alan Ratliff | 94 |
| Paul Miller | 85 |
| Connie Curren | 63 |
| Rob Yoder | 60 |
| Marlin Yoder | 55 |
| Wayne Riggerbach | 48 |
| Dave Suttle | 47 |
| Sue Williams | 46 |
| Atlee Yoder | 44 |
| Steve Nolletti | 42 |
| Ken Weaver | 34 |

WORKING TOWARDS LIFE SPIKE

| | |
|-------------------------|----|
| Wayne Yoder | 16 |
| Jeremiah Swartzentruber | 14 |
| Mark Zollinger | 13 |
| Michael Downs | 12 |
| Mark Dorffer | 11 |
| Steve Miller | 8 |
| Merle Stutzman | 7 |
| Ivan Yoder | 7 |

HONORARY LIFE MEMBERS

| | |
|------------------|------|
| Leroy Mullet | 2002 |
| Stan Galehouse | 2003 |
| Ben Weaver | 2003 |
| Paul Miller | 2004 |
| Terry Pol | 2004 |
| Atlee Yoder | 2007 |
| Ron Lechner | 2015 |
| Tony Mullet | 2015 |
| Wayne Riggerbach | 2015 |
| Dave Showers | 2015 |
| Ed Suttle | 2015 |

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*Exceptions apply. See Site for Details



*A Message from your
Chairman of the Board
Merle Stutzman*

Happy New Year!

It's hard to believe we are almost through January already. Home building is very busy and 2016 looks like it will be a great year. The upswing in new construction is good for our industry, the builders, suppliers, banks, title companies and many other businesses that are impacted by new homes. It's exciting to see so much interest in new homes again. Despite the increase in some building materials impacting the cost of new construction consumer confidence is still the most important factor in new home sales. When consumers feel confident in their jobs, and the economy they are more comfortable in purchasing a home.

I just returned from the International Builders show in Las Vegas and it was really busy and industry experts are predicting a 13 -18% increase in new home sales in 2016. Our industries biggest challenge currently is the labor force. We need to encourage and support the next generation

that has interest in construction. Let's continue to share the benefits of our HBA to our subs and suppliers and encourage them to join in supporting our industry through membership.

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Merle

PARADE DEALS

Now is also the time to get your deals into HBA for the Parade Builders. We can present these to the Parade Builders at the February 2 Parade of Homes Meeting.
Fax, email, snail mail we take it anyway!

Advertise in the Monthly HBA Focus Newsletter

300+ are mailed/emailed each month!

INCLUDES A FREE LINK TO YOUR WEBSITE!

\$200 a year for 1/16 page

\$350 a year for 1/8 page

(\$50 setup per ad change during the year.)

Do you have a special event you would like the Members to know about?

You can now put run an **ANNOUNCEMENT** in the HBA newsletter for your one time event. A 1/8 page, text only, no website link, for \$40.00 to run once! (See the size below.)

WE NEED YOU!

The Following Committees have Openings
Please call the HBA if you would like to be involved:
COMMUNITY RELATIONS • GOLF OUTING (both)
MEMBERSHIP • PARADE OF HOMES
REVERSE FUND • SOCIAL / GENERAL MEMBERSHIP MEETINGS

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Coming up:

March 21 (TENATIVE)
Meet your Building
Departments &
Discussions

April 18 —Business
After Hours at
Lincoln Way Interiors &
Dutch Country Stone,
Old Lincolnway, Wooster



PARADE OF HOMES

Scattered Site

July 22-24 & July 29-31, 2016

Join the Team - Be a Sponsor!

Deadline for Sponsorship with ad copy is May 23, 2016

NOTE: The above Deadline is Final.

Our MOST Prestigious Sponsorship

THE DIAMOND ONLY \$1,850

Full page FREE COLOR ad in the Parade Brochure, Color Logo on Cover of Parade Brochure, 1-car Garage space to show off your business, 2 radio spots & additional recognition in most forms of advertising

Gold Sponsor \$1,500.00

Full page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, a 1-car garage space, 1 radio spot, additional recognition in selected ads.

Silver Sponsor \$ 750.00

1/2 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, 1-car garage space, additional recognition in selected ads.

Charter Sponsor \$ 350.00

1/4 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, additional mention in selected ads.

Meet The Public – Rent a 1-Car Garage Space \$ 300.00

First Come – First Serve, Sponsors have first choice!

Get Your Name out – Run an Ad in the Brochure

| | | |
|--------------|---------------------------------|---------------------------|
| Glossy Color | \$600.00 (Limited Availability) | 9.437" high x 7.437" wide |
| Full Page Ad | \$400.00 ADD COLOR FOR \$45.00 | 9.437" high x 7.437" wide |
| ½ Page Ad | \$250.00 ADD COLOR FOR \$35.00 | 4.718" high x 7.437" wide |
| ¼ Page Ad | \$200.00 ADD COLOR FOR \$25.00 | 4.718" high x 3.718" wide |

5000 Brochures are distributed 4 weeks prior to the Parade in the grocery stores, restaurants & businesses in Wayne & Holmes Co.

NON-MEMBERS WELCOME!

ADD \$300 to all above listed prices.

Color ads in brochure are an additional \$60 for full page, \$40 for 1/2 page & \$20 for 1/4 page plus cost of ad.

All sponsorships & ads are subject to approval by the Parade committee

2016 Inaugural of Merle Stutzman

Everyone had a great time, catching up & networking was great!

2015 Chairman of the Board Mark Zollinger presented the awards:

*Chairman of the Year—Linda Amos
(voted by the Board of Directors)*



*President's Honor Award—
Bob Giacomo
for his dedication to the
HBA.*

*Associate of the Year Mark Dorfffer
(voted by all members)*



2016 Inaugural of Merle Stutzman



*Terry Pol presented the
Builder of the Year to
Zollinger Builders
(voted by all members)*

*Five Honorary Life Membership were given.
(voted on by the Board of Directors)*



*Ron Lechner
Tony Mullet*



*Wayne
Riggenschach*



Ed Suttle

*Unable to attend
Dave Showers*



*2015 Chairman of the Board
Mark Zollinger
hands over the
podium to
2016 Chairman of the Board
Merle Stutzman*





EXECUTIVE VICE PRESIDENT'S COLUMN

*By Vincent J. Squillace, CAE
Executive Vice President,
Ohio Home Builders Association*

NAHB CONVENTION A SHOWCASE FOR THE INDUSTRY

The annual convention of our industry just concluded last week. Once again, it was a showcase of a proud industry association demonstrating its sincere interest in serving all who make a living in this industry. There was something of interest for all. One had to be there to experience the excitement and vibrancy the association provides.

Hundreds from Ohio attended. This was most encouraging to find so many of our members getting a firsthand experience of the event. The topics covered in education and information sessions was as broad as the industry is wide. The legislative and regulatory updates increased the awareness of current and future regulatory hurdles you may face when planning your next project. All who attended will be the best prepared for these challenges.

Naturally, there was fun, big time entertainment and a showcase of the latest products and home furnishings available. As I said, just about something for everyone. A much stated goal for the association this year is to regain much of the membership lost the past few years. A necessary goal for sure. The industry and

its efforts will be enhanced as we grow to our full potential. Hopefully, you all will be recognized spikes at next year's event by sponsoring new members. As a new member sponsor you will be ready to attend and enjoy next year's show and strengthen your industry association as well.



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OHBA LEGISLATIVE REVIEW

CALL BEFORE YOU DIG ENFORCEMENT IN EFFECT

The new enforcement provisions of existing Call Before You Dig laws became effective January 1, 2016. While the PUCO rules implementing the new law are expected to be finalized later this year, the statutory provisions are in effect. Be sure to call OUPS when required to do so, and the PUCO will be sending out invoices in 2017 for registration based on those calls to OUPS in 2016.

- **When and who is required to call OUPS?**

- The person or persons responsible for making the actual excavation **MUST** contact the Ohio Utilities Protection Service, 8-1-1 or 1-800-362-2764, at least 48 hours but no more than 10 working days (excluding weekends and legal holidays) before beginning ANY digging project.

Each separate entity planning to excavate is required to call OUPS. **Note:** if a subcontractor has been hired to do any digging, the entity/person responsible for the actual excavation is required to call.

- **Excavation** is defined as, "the use of hand tools, powered equipment, or explosives to move earth, rock, or other materials in order to penetrate or bore or drill into the earth, or to demolish any structure whether or not it is intended that the demolition will disturb the earth. "Excavation" includes such agricultural operations as the installation of drain tile, but excludes agricultural operations such as tilling that do not penetrate the earth to a depth of more than twelve inches." (ORC 3781.25 (I))

- **Note: Everyone must call. An excavator is still required to call even if there are already marks present from a separate entity doing excavation on the same site, or in the same trench, if they are doing any work that would constitute excavation from definition above.**

- **Developers:** 3781.27 (A) In order to ascertain the name of each utility with underground utility facilities located at the proposed excavation site and the types and tolerance zones of those facilities based on current records of the utility, any developer who is planning a project that will require excavation or the designer employed by the developer for the project shall notify a protection service of the location of the proposed excavation site.

The January 27th scheduled meeting of the RCAC to discuss 2012/2015 IECC has been **CANCELLED**. The next meeting of the Board of Building Standards Residential Construction Advisory Committee will be on Wednesday, February 24, at 9 a.m. at the Division of Industrial Compliance, 6606 Tussing Road, Training Room 3, Reynoldsburg, Ohio .

Builders Members

| | | |
|----------------------------|----------------------------|--------------------------|
| 89 Homes & Building Imprv. | Homes by JDM Structures | Sommer & Swartzentruber |
| Berlin Construction | Ivan Yoder Builders | Straub Homes, Inc. |
| Capstone Custom Homes | K & M Builders | Suppes Homes |
| Dave Schlabach Custom Hms | Kerricook Construction | Suttle Construction |
| Downs Construction | MD Custom Builders, LLC | Walnut Valley Log Homes |
| Eli Miller Construction | Mast Builders | Wayne Homes |
| Fairview Log Homes | Miller Homes | Weaver Custom Homes Inc. |
| Fred Mathys Construction | Oswald Builders | Yoder Builders |
| Gasser Builders Inc. | Ratliff Custom Homes Inc. | Zollinger Builders |
| Greg Starr Builder | Salter Group Quality Homes | |
| H & H Custom Homes | Schlabach Builders Ltd. | |

Associates Members

| | | |
|--------------------------------|--------------------------------|-------------------------------|
| Albright Welding & Sply.Co. | Howard Hanna | ProVia |
| Alside Supply Center-Massillon | Howmar Carpet | Quality SIPS Ltd. |
| American Building Mtrls. | Hummel Insurance Agency | R & M Spouting |
| Apple Creek Banking Co. | JR Weaver Trim | R J Closets |
| Buckeye Fencing | Keim Concrete | Rea & Associates |
| Buckeye Mobile Power Wash | Keim Lumber | Re/Max Showcase |
| Chad's 5 Star Lawn Care | Kidron Sports Center | Riceland Flow Care |
| Charter One Bank | Kidron Vinyl Rail & Fence | Rogers Overhead Door |
| Coalway LLC | Lehman Painting | Sherwin Williams Co. |
| Commercial & Savings | Lincdor LLC | Shetler Excavating |
| Daily Record | Lincoln Way Interiors | Spray Foam Solutions |
| D. Dannemiller Electric | Lodi Lumber Co. | Stark Truss Co Inc. |
| Deco-Crete Supply | Lowes | Steiner Lumber |
| Denco Marketing Co. | MCTV | Steiner Masonry |
| Dutch Country Stone | Magic Door Inc. | Suttle Specialties |
| Eco-Seal Home Solutions | Marinello Realty | Swiss Valley Fence |
| Farm Credit Mid-America | Metals USA | Sword Excavating |
| Farmers State Bank | Mid-Ohio Concrete | TimCo Pavement Striping |
| Feikert Sand & Gravel | Miller Overhead Doors | Troyer Roofing & Construction |
| Fike Agency | Miller Seamless | Wayne County Title Co. |
| First Choice Exteriors Ltd. | Mooney & Moses Insul. | Wayne Savings Bank |
| First-Knox National Bank | Moser Concrete Const. | Wayne Siding Home Imprv. |
| Frontz Drilling Inc. | Most Paving | Waynedale Truss |
| G.E. Baker Construction | Mt. Hope Fence | Weaver Concrete Finishers |
| Galehouse Lumber Co. | Mullet Cabinets | Westfield Bank |
| Gerber Lumber & Hdwr | Nancy's Draperies | Wood Floors Unlimited |
| Grandview Landscaping | National Carpet Mill Outlet | Wooster Glass Co. Inc. |
| Hohler Heating & Cooling | North American Title Insurance | Yarnell Electric Inc. |
| Holmes Lumber & Bldg. | North Central Insulation | Yoder Window & Siding |
| Holmes Siding Contractors | Ohio Floor Company | |
| Holmes-Wayne Elec Co-Op | Olde Parsonage | |
| Home Appliance Inc. Co | Orville Trucking & Grading | |

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John Long • Keating Law Offices • Bob Murray • OSU/ATI • Wayne Co. Schools Career Center
Wayne County Commissioners • Wayne County Park District

YOUR HBA

2016 Board of Trustees

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| Vice Chairman: | Steve Nolletti | 419-368-8108 |
| Secretary/Treasurer: | Wayne Yoder | 330-684-1050 |
| Immed. Past Chairman: | Mark Zollinger | 330-669-9910 |

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| | |
|-----------------------------|---------------------------|
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| Dave Schlabach 330-279-4640 | Jeff Smith 330-262-2719 |
| Dave Suttle 330-264-6137 | Marlin Yoder 330-567-2647 |

NAHB Director: Merle Stutzman

OHBA Director: Mark Zollinger

HBA Office:

Executive Officer: Debbie Tracy-Windom
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Email: hba3690@aol.com Or Visit: www.whhba.com

MISSION STATEMENT

The Home Builders Association of Wayne & Holmes Counties is committed to professional excellence & dedicated to promoting its members, furthering consumer knowledge & serving the community.

4973 Cleveland Rd.
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Home Builders Association
Wayne & Holmes Counties

Happy Valentines Day!!