

2025 PARADE OF HOMES

Get ready for this year's Parade of Homes in Wayne and Holmes Counties! Participating in this event offers numerous benefits, making it a smart business move. This newsletter highlights the advantages of showcasing your home and the benefits of sponsorship, which can enhance your brand and community presence. Many of the same builders return year after year, and it's easy to see why. In this newsletter, we'll explore how displaying your home and considering sponsorship can amplify your brand and deepen your roots in the community.

Increased Visibility: Attract thousands of visitors eager to see the latest in home design, putting your work in front of potential buyers and driving inquiries.

Networking Opportunities: Connect with builders, suppliers, and industry professionals, leading to valuable partnerships and collaborations.

Showcase Quality Work: Highlight your craftsmanship and unique designs to stand out among competitors.



Market Trends: Gain insights into consumer preferences to tailor your offerings and remain competitive.

Community Engagement: Build trust and loyalty with local residents, enhancing your reputation.

Potential Awards and Recognition: Winning awards can elevate your brand and serve as an effective marketing tool.

Reasons to Sponsor the Parade

Enhanced Brand Visibility: Your logo will feature prominently in promotional materials, boosting brand recognition.

Targeted Marketing: Reach a specific audience interested in home building and renovation.

Community Support: Show your commitment to the local community, fostering goodwill.

Exclusive Networking Opportunities: Access to special events for connecting with industry leaders.

Showcase Your Expertise: Host workshops or presentations to engage potential clients.

Long-Term Impact: Visibility and connections can lead to lasting referrals.

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- HBA Membership Application

Thank you to our premier sponsor
of the 2025 Parade of Homes!





2025 PARADE OF HOMES

SPONSORSHIP OPPORTUNITIES



**DEADLINE FOR ADS
JUNE 10TH**



\$3,000

PLATINUM

- FULL-PAGE COLOR AD IN THE PARADE BROCHURE
- MENTIONED ON THE FRONT COVER OF BROCHURE
- ONE GARAGE SPACE
- RECOGNITION IN SELECT FORMS OF ADVERTISING

\$2,000

GOLD

- FULL-PAGE COLOR AD IN THE PARADE BROCHURE
- MENTIONED ON THE FRONT COVER OF BROCHURE
- RECOGNITION IN SELECT FORMS OF ADVERTISING

\$1,000

SILVER

- HALF-PAGE COLOR AD IN THE PARADE BROCHURE
- MENTIONED ON THE FRONT COVER OF BROCHURE
- RECOGNITION IN SELECT FORMS OF ADVERTISING

\$500

BRONZE

- QUARTER-PAGE COLOR AD IN THE BROCHURE
- MENTIONED ON THE FRONT COVER OF BROCHURE
- RECOGNITION IN SELECT FORMS OF ADVERTISING

PREMIER SPONSOR



MAILING ADDRESS

**P.O. BOX 151
DALTON, OHIO 44618**



2025 PARADE OF HOMES

IMPORTANT DATES



C O N T A C T

ERIN DOWNS

330.465.8012

WHHBAEVENTS@GMAIL.COM

- ◆ **MAY 16TH** → **DEADLINE FOR ENTRY AND FEE BY PARADE BUILDERS**
- ◆ **MAY 22TH** → **FIRST MANDATORY MEETING BY ALL PARADE BUILDERS**
- ◆ **JUNE 10TH** → **DEADLINE TO SUBMIT PROMOTIONAL ADS**
- ◆ **JUNE 13TH** → **DEADLINE TO SUBMIT PARADE BUILDER ADS ON HOUSE ENTRY**
- ◆ **JULY 7TH** → **FINAL APPROVAL DUE ON PARADE BUILDER & PROMOTIONAL ADS**
- ◆ **SEPT 12TH** → **SECOND MANDATORY MEETING BY ALL PARADE BUILDERS**
- ◆ **SEPT 17TH** → **EXTERIOR & INTERIOR COMPLETION INSPECTION OF HOUSE BY COMMITTEE**
- ◆ **SEPT 18TH** → **EXTERIOR & INTERIOR HOUSE ENTRY COMPLETION - TO BE OPEN FOR VISITORS**
- ◆ **OCT 3TH** → **DEADLINE FOR BUILDERS TO RETURN MONEY, TICKETS & POH BINS**
- ◆ **OCT 10TH** → **LAST MANDATORY MEETING BY ALL PARADE BUILDERS**

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Since 1901



1930's



2016

We are committed to the principles Gerber Lumber was founded on.

Honesty. Integrity. Quality.

A sincere dedication to customer service.



1969

*They serve as a guide for everything we do, and everything we are working to build.
These principles are the reason Gerber has been.....*

The Trusted Name for Generations



2024

Our friendly sales staff is here to serve you now and for future generations!

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HOME BUILDERS ASSOCIATION OF WAYNE & HOLMES COUNTIES

HBA MEMBERSHIP



Here are several compelling reasons to become a member of the Home Builders Association of Wayne & Holmes Counties

Industry News: Receive updates on the latest trends, technologies, and news impacting the home building industry.

Networking Opportunities: Connect with other builders, contractors, suppliers, and industry professionals, fostering valuable relationships.

Advocacy: Stay informed about legislative changes and advocacy efforts that affect the home building industry, ensuring your voice is heard.

Educational Resources: Access workshops, seminars, and training materials that can enhance your skills and knowledge in home building.

Market Insights: Gain access to market research and economic forecasts that can help you make informed business decisions.

Best Practices: Learn about industry best practices, safety standards, and innovative building techniques to improve your projects.

Member Discounts: Enjoy exclusive savings on various products and services through partnerships with the National Association of Home Builders (NAHB) and National Purchasing Partners (NPP), allowing you to reduce operational costs and enhance your business efficiency.

Worker's Compensation Discounts: Members have the opportunity to apply for potential discounts on worker's compensation insurance, helping to reduce costs while ensuring compliance and safety for your workforce.

Event Notifications: Be the first to know about upcoming conferences, trade shows, and networking events in the home building sector.

Recognition and Awards: Stay informed about opportunities for industry recognition, including awards for excellence in home building.

Community Engagement: Participate in community projects and initiatives that promote the importance of home building and development.

WORDS FROM OUR MEMBERSHIP CHAIRMAN

As the Chairman of Membership for the Home Builders Association of Wayne & Holmes Counties, I encourage you to become part of our dedicated community. Here, we stand together to share insights, tackle industry challenges, and celebrate our successes, all while building a stronger future for our profession.

Jonathan Downs

WEAVER CUSTOM HOMES



HBA Chairman of Membership & Retention
Jonathan Downs
Dalton Hardware & Downs Elite Builders



HBA BUILDERS



- 89 HOMES & BUILDING IMPROVEMENTS
- 922 CUSTOM HOMES
- A&R BUILDERS
- ASPEN BUILDING COMPANY
- AVODAH CONTRACTORS
- BAUMAN CONSTRUCTION GROUP
- BUCKEYE CONTRACTORS/BC TRIM
- CAPSTONE CUSTOM HOMES
- DOWNS CONSTRUCTION
- DOWNS ELITE BUILDERS
- FAIRVIEW LOG HOMES
- FINGERPRINT HOMES
- GASSER BUILDERS
- H&H CUSTOM HOMES & CONSTRUCTION
- HARTFORD HOMES
- HOME SWEET HOME REMODELING
- HOMES BY JDM STRUCTURES
- IVAN YODER BUILDERS
- K & M BUILDERS
- KERRICOOK CONSTRUCTION
- MD CUSTOM BUILDERS
- MILLER HOMES
- SCHLABACH BUILDERS
- SCHROCK CUSTOM HOMES
- SOMMER & SWARTZENTRUBER CONTRACTORS
- SUPPES HOMES
- SUTTLE CONSTRUCTION
- WALNUT VALLEY LOG HOMES
- WAYNE HOMES
- WEAVER CUSTOM HOMES
- WHITE BUILDERS
- YODER BUILDERS
- ZOLLINGER BUILDERS



HBA ASSOCIATES



- ALL CONSTRUCTION SERVICES
- ALPHA INSULATION & GUTTERS
- ALPINE HEATING & COOLING
- APPLE CREEK BANKING COMPANY
- BERKSHIRE HATHAWAY
HOMESERVICES PROFESSIONAL
REALTY
- BLACKHAWK BUILDING SUPPLY
- BRICK & BANISTER DESIGN
- BROOME HAULING
- BUCKEYE MOBILE POWERWASH
- CENTERLINE CABINETS
- CHIPPEWA STONE
- CHRIS GUTHRIE PHOTOGRAPHY
- CKP HEATING AND COOLING
- CLEARWATER SYSTEMS
- COMMERCIAL & SAVINGS BANK
- COOPER DIGITAL
- COUNTY LINE KITCHENS
- CREATIVE HOLMES
- CUSTOM SURFACES & DESIGN
- D & A PLUMBING (CROWN GROUP
OHIO)
- D. MILLER ELECTRIC
- DALTON HARDWARE
- DECO-CRETE SUPPLY
- DENCO MARKETING COMPANY
- DOMER WATER SERVICES
- DUTCH DANNEMILLER ELECTRIC
- DUTCH COUNTRY STONE
- DUTCH CREEK KITCHEN & BATH
- EAST HOLMES CONCRETE
- ECO SEAL HOME SOLUTIONS
- ELITE FLOORING & TILE
- FANTASTIC FLOORS BY MILLER
CUSTOM EXTERIORS
- FARMER'S NATIONAL BANK
- FARMERS BANK
- FEIKERT SAND & GRAVEL
- FERRALL POOLS & SPAS
- FIRST CHOICE EXTERIORS
- FIRST MERIDIAN TITLE AGENCY
- FREASE WOODCRAFT
- FLINNER DRILLING INC
- G.E. BAKER CONSTRUCTION
- GALEHOUSE LUMBER COMPANY
- GENERAL RENT-ALL
- GERBER LUMBER & HARDWARE
- GRANDVIEW LANDSCAPING
- GUTTER KING
- HMR PLUMBING
- HOHLER HEATING AND COOLING
- HOLMES LUMBER
- HOLMES SIDING CONTRACTORS
- HOLMES-WAYNE ELECTRIC CO-OP
- HOME APPLIANCE
- HOWMAR CARPET
- HUMMEL INSURANCE GROUP
- J & R DOOR
- JM CARPENTRY
- KEIM CONCRETE CONSTRUCTION
- KEIM LUMBER
- KIKO REALTORS AUCTIONEERS
ADVISORS
- KILLBUCK SAVINGS BANK
- LEHMAN PAINTING
- LOWE'S HOME IMPROVEMENT
- LUMEN NATION
- M & M MILLER ROOFING
- M.H.P. FLOORING
- MAGIC GARAGE DOOR
- MAIN STREET BANK
- MARK SMITH ELECTRIC
- MATCH CONCRETE PUMPING



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- METALS USA CARBON FLAT ROLLED
- MILLER SEAMLESS SPOUTING
- MOLD WIZARD
- MOONEY AND MOSES INSULATION
- MOST PAVING COMPANY
- MT HOPE FENCE
- MULLWOODS
- NANCY'S DRAPERIES
- NATIONAL DESIGN MART
- NORTH CENTRAL INSULATION
- NOVA TITLE AGENCY
- OHIO OUTDOOR
- OLDE PARSONAGE
- ORRVILLE AREA CHAMBER OF COMMERCE
- ORRVILLE TRUCKING & GRADING
- PENWOOD MANUFACTURING
- QUALITY SIPS
- REA & ASSOCIATES
- RE-MAX SHOWCASE
- RICELAND CABINETS
- RICELAND FLOW CARE
- RJ CLOSETS
- ROGERS OVERHEAD DOOR
- ROGUE TREE SOLUTIONS
- RURAL FIRST
- SAFE-N-SOUND SECURITY
- SCHLABACH WOOD DESIGN
- SCHREINER PAINTING
- SERPENTINI CHEVROLET-BUICK
- SHERWIN-WILLIAMS
- SHETLER TRUCKING & GRADING
- STACK RIDGE PLUMBING
- STEINER MASONRY
- STEINER TRENCHING & EXCAVATING
- SUPERIOR FLOOR COATINGS
- SUPERIOR SIDING CONTRACTOS
- SWORD EXCAVATING
- TAGGERT LAW FIRM/KILLBUCK TITLE AGENCY
- TROYER ROOFING & SIDING CONSTRUCTION
- WATER - WATTS
- WAYNE COUNTY TITLE COMPANY
- WAYNE SAVINGS COMMUNITY BANK
- WAYNE SIDING HOME IMPROVEMENT
- WCCV FLOORING
- WESTFIELD BANK
- WHITE'S FORD
- WOOD FLOORS UNLIMITED
- WOOSTER COLOR POINT
- WOOSTER DEVELOPMENT COMPANY
- WOOSTER GLASS COMPANY
- YODER TRIM
- WAYNE COUNTY ECONOMIC DEVELOPMENT COUNCIL
- XION THRIVE

Spike Club



# OF CREDITS	LEVELS
1 - 5	Spike Candidate
6	Spike
25	Life Spike
50	Green Spike
100	Red Spike
150	Royal Spike
250	Super Spike
500	Statesman
1000	Grand Spike
1500+	All-Time Big Spike

SPIKE CLUB

Spike Club



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	<table> <tr><td>Erin Downs</td><td>1.00</td></tr> <tr><td>Nancy Blackwell</td><td>1.00</td></tr> <tr><td>Marion Miller</td><td>1.50</td></tr> <tr><td>Hans Bauman</td><td>2.00</td></tr> <tr><td>Jimmy Grantham</td><td>2.00</td></tr> <tr><td>Tim Bahler</td><td>3.00</td></tr> <tr><td>Tom Rafferty</td><td>3.50</td></tr> <tr><td>Ryan Suppes</td><td>4.00</td></tr> <tr><td>Kevin Miller</td><td>5.00</td></tr> <tr><td>Denny Frazier</td><td>5.50</td></tr> </table>	Erin Downs	1.00	Nancy Blackwell	1.00	Marion Miller	1.50	Hans Bauman	2.00	Jimmy Grantham	2.00	Tim Bahler	3.00	Tom Rafferty	3.50	Ryan Suppes	4.00	Kevin Miller	5.00	Denny Frazier	5.50
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25	Life Spike										
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SPIKE CLUB

50	Green Spike																				
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100	Red Spike						
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150	Royal Spike						
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The Home Builders Association of Wayne & Holmes Counties

DISTINGUISHED OFFICERS, DIRECTORS & VOLUNTEERS

Executive Officer

Jennifer Downs

2025 Board of Directors

Executive Board

Chairman of the Board

Ben Schrock

Vice Chairman of the Board

Kyle Simmons

Immediate Past Chairman

Les Miller

Secretary / Treasurer

Bob Giacomo

2025 Officers

Merle Stutzman

Scott Morgan

Michael Downs

Mark Dorffer

Ami Hammond

Andrea Martin

Jonathan Downs

Jeremiah Swartzentruber

Event Coordinator

Erin Downs

2025 Social Committee

Sue Williams

Ami Hammond

Logan Stutzman

Michael Downs

Jennifer Gonzalez

Preston Mattox



www.whhba.com
hbawayneholmes@gmail.com
330-345-1293





2025 HBA TEAM



Jennifer Downs
Executive Officer



Ben Schrock
Schrock Custom Homes
Chairman of the Board



Erin Downs
Event Coordinator



Kyle Simmons
Gerber Lumber & Hardware
Vice Chairman of the Board
Parade of Homes



Scott Morgan
The Killbuck Savings Bank

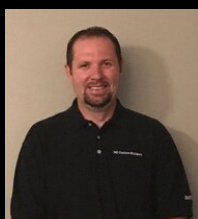


Merle Stutzman
Weaver Custom Homes / Fingerprint Homes
NAHB & OHBA Director

Les Miller
89 Homes & Building Improvements
Immediate Past Chairman



Bob Giacomo
Apple Creek Banking Company
Secretary/Treasurer



Michael Downs
MD Custom Builders / Dalton Hardware
Social Events



Jeremiah Swartzentruber
Sommer & Swartzentruber Contractors
Community Relations



Jonathan Downs
Dalton Hardware / Downs Elite Builders
Membership & Retention



Ami Hammond
Commercial & Savings Bank
Community Relations



Mark Dorffer
Holmes Lumber
Parade of Homes



Andrea Martin
Capstone Custom Homes
Community Relations



Home Builders Association of Wayne & Holmes Counties 2025 Events



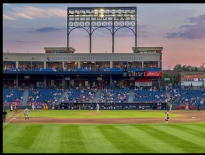
February
07

Financial Forecast
Berlin Farmstead, Millersburg



March
14

Builders' Breakfast
Connection Center, Wooster



April
17

Reverse Raffle
Connection Center, Wooster



June
06

Golf Outing
The Pines Golf Club, Orrville



September
18

Parade Kickoff
Location TBD



September
19-21 & 26-28

Parade of Homes



October
09

TopGolf
Akron



December
04

Inauguration
The Wellspring, Wooster

***Please note that the HBA events schedule is subject to change. By registering for an event, you acknowledge that you are responsible for the cost of your ticket, even in the event of a no-show. We appreciate your understanding and look forward to seeing you at the events!



Erin Downs
Event Coordinator

whhbaevents@gmail.com

330-465-8012

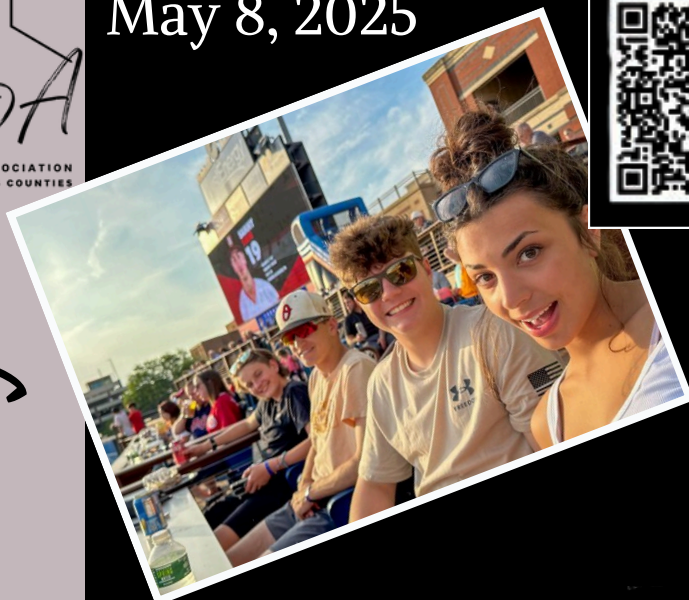


Sign Up Today!



May 8, 2025

RSVP May 1st



June 6, 2025



RSVP June 1st

2025 HBA Social Committee



Erin Downs
Event Coordinator



Michael Downs
MD Custom Builders
Dalton Hardware



Ami Hammond
Commercial & Savings Bank



Sue Williams
Weaver Custom Homes



Logan Stutzman
Weaver Custom Homes

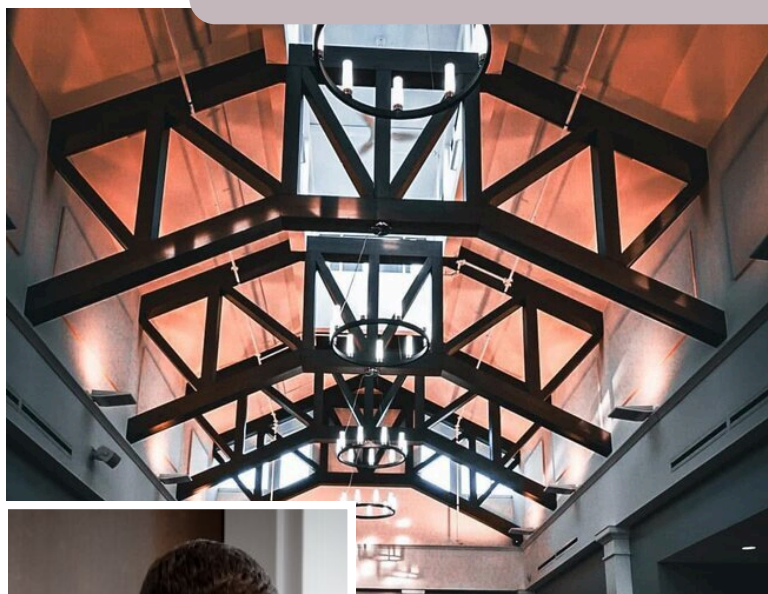


Jennifer Gonzalez
National Design Mart



Preston Mattox
Galehouse Lumber

Thank You to our 2025 Event Sponsors!





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\$1,000 off
closing costs provided
as a lender credit



1.50% off
interest rate during
construction

CSB The Commercial
& Savings Bank

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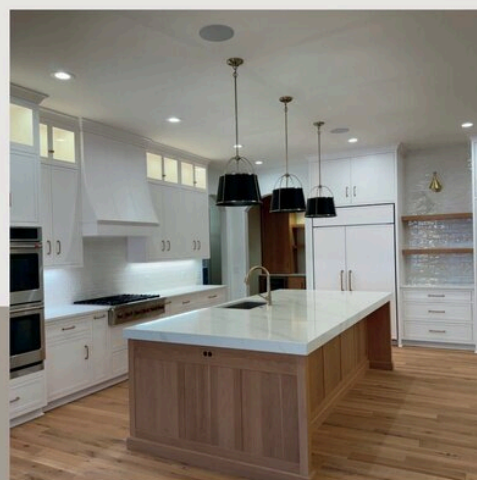
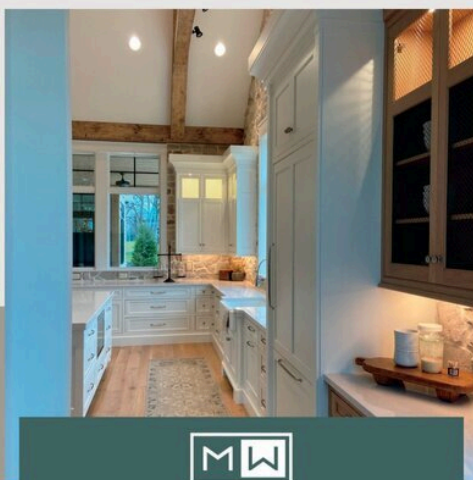


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\$1,000 off closing costs provided as a lender credit. The 1.50% interest rate discount applies exclusively to the first 9-month construction phase and does not extend beyond this period. The interest rate discount period begins at loan origination. Upon conversion to permanent financing, the loan will revert to the standard interest rate. The standard construction term is 9 months unless extended with CSB's prior express authorization, the 1.50% interest rate discount does not extend. Offer available on first mortgage single family construction, owner occupied residential loans up to 90% LTV. Interest accrues on drawn funds during construction. Normal construction fees apply. All loans subject to CSB underwriting guidelines. Rates, program terms and conditions are subject to change without notice. Offer expires June 30, 2025. Contact CSB for details and additional information.



MULLWOODS

CRAFTED FOR EVERY HOME

At Mullwoods, we craft cabinetry that's built to last and designed to fit your life.

Whether you're looking for timeless simplicity or fully customized luxury, we have a line and a price point that's right for you.

FOUNDATIONS Quality craftsmanship with classic, hardworking designs.
ESSENTIALS Elevated details and expanded options for a tailored touch.
HEIRLOOMS Fully custom, designed around your unique vision.

No matter the line, every Mullwoods cabinet is built with precision, integrity, and a commitment to excellence.

Contact Us:

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6086 State Route 241 Millersburg, Ohio 44654

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**HOME BUILDERS ASSOCIATION
OF WAYNE & HOLMES COUNTIES**

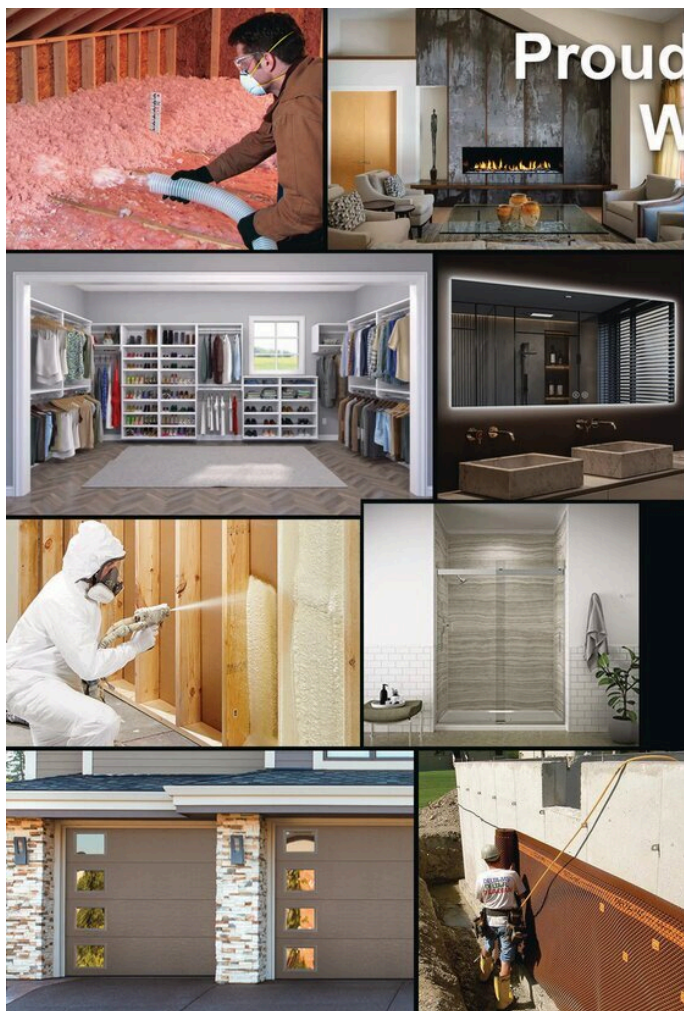
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April 15, 2025

Trade War Will Create Further Economic and Financial Market Stress

A global trade war is underway, causing significant economic and financial market disruptions. As initially announced, the U.S. imposed trade sanctions including a 10% minimum tariff rate on virtually all U.S. trading partners, combined with higher “reciprocal” tariff rates — which were, in fact, taxes on bilateral U.S. goods deficits rather than tied to specific foreign tariff or non-trade-based rules. However, even those rates were four times higher than they should have been, given the equation specified. It appears these higher rates were designed as leverage for negotiations.

As these rates were set to apply on the evening of April 8, financial markets shuddered. The 10-year Treasury rate spiked to 4.5%, alarming investors as a bond market repricing occurred. On April 9, President Trump set a general 90-day pause on the applicable reciprocal rates (leaving in place the 10% baseline tariffs on all countries except for Canada and Mexico), subject to bilateral trade negotiations.

However, this pause also excluded China, which is now subject to a prohibitive (perhaps a virtual trade embargo) 145% tariff rate. This rate will disrupt supply chains for Chinese goods, raise prices for these items, and cause financial market repricing. Recognizing this risk, an exemption of this tariff was set on Friday of last week for computer chips and other electronic items. For financial markets, the 10-year Treasury rate is settling at near 4.5%, as an additional risk premium for U.S. government debt is imposed by investors. The rate has also increased due to expectations for higher inflation in 2025. Separately, duties on Canadian lumber are set to rise from 14.5% to 34.5% later this year.

Treasury rates are worth watching in the weeks ahead. There remains a liquidity risk if a significant portfolio reshuffling occurs.

Such liquidity risks can produce significant financial and economic distress. However, the bond market appears orderly, for the time being. The other risk for bonds, including mortgage-backed securities and mortgage interest rates, remains a political retaliation via a large-scale sale of foreign-owned debt. Such an action would spike interest rates.

Although the negotiations may yield growth opportunities for U.S. energy firms and other exporters, most forecasters are now saying a recession is more likely than not for 2025. NAHB's forecast for GDP growth in 2025 has been revised lower to near 1%, with flat readings for several quarters as we believe negotiations and carveouts will continue. Our probability for a 2025 recession is a smaller, one-in-three chance. Nonetheless, we expect inflation to rise in the quarters ahead above a 3% annual rate and for the unemployment rate to approach 5% as a growth slowdown occurs.

While we expect distress as trade flows from China are interrupted, it is important to recall recent data that showed solid economic momentum. Inflation data surprised to the good side for March: The Consumer Price Index measure of inflation slowed to a 2.4% year-over-year rate, with shelter inflation slowing to 4%. Absent the trade war, these data would have set the Federal Reserve on pace for additional short-term interest rate cuts. And while overall producer prices fell in March, the prices for residential construction materials rose just 1.3% year over year.

And despite recent government job cuts, the economy created 228,000 jobs in March, with home builders and remodelers adding 13,000 positions. The job openings count for construction remained low, at just 242,000. Also, NAHB Remodelers continue to report relatively good market conditions. The NAHB Westlake/Royal Remodeling Market Index declined five points in the first quarter, but fell to an otherwise positive reading of 63. NAHB is bullish on the future of the home improvement sector for a variety reasons, including an aging housing stock. New NAHB research finds that almost half of owner-occupied homes were built before 1980.

Dr. Robert Dietz
NAHB Chief Economist
@dietz_econ

NAHB® 2025 MEETINGS

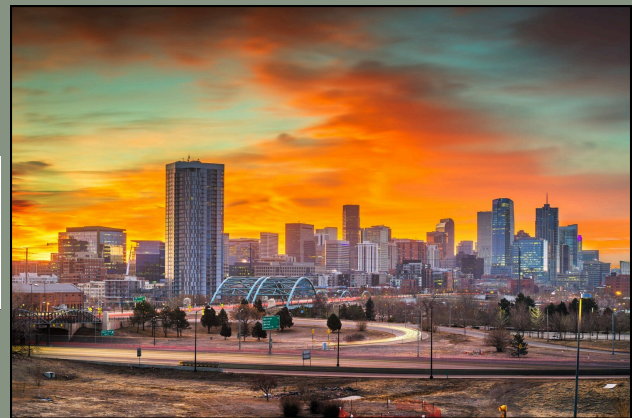
National Association
of Home Builders

Spring Leadership Meeting
June 10-13, 2025, Washington, D.C.



Association Management Conference
August 19-21, 2025, Atlanta, GA

Fall Leadership Meeting
November 17-19, Denver, CO



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COMPANY	SAVINGS	PRODUCTS	INFO
BMW	Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?action=view&sub=BMW&login=1
GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

TRAVEL & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
COSTCO WHOLESALE	Get a \$20 or \$40 digital Costco shop card when joining as a new Costco member.	Gift Card with Club Membership	https://www.memberdeals.com/nahb/shopping.php?action=view&sub=costco-wholesale&login=1
WALT DISNEY WORLD	Explore Walt Disney World Resorts at special member discounts	Theme Parks	https://www.memberdeals.com/nahb/pages.php?sub=wdw&ebg_source=navigation&ebg_medium=topnavsub&ebg_campaign=wdw&ebg_content=theme-parks-and-attractions&login=1
HERTZ	Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	nahb.org/hertz
HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-497-2175
MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-579-1201
SAM'S CLUB	Save over 60% on a new membership plus receive travel and entertainment credit	Club Membership	memberdeals.com/nahb/packages.php?sub=packages&action=view&id=3291&login=1
SIRIUSXM	Get a free four-month trial to SiriusXM's Platinum streaming	Music	nahb.org/xm

Health & Wellness

COMPANY	SAVINGS	PRODUCTS	INFO
ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

ELECTRONICS & SOFTWARE

COMPANY	SAVINGS	PRODUCTS	INFO
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MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021	Microsoft Apps	nahb.org/office

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 MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
 GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
 NISSAN	Save \$900 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
 RAM	Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM	RAM	nahb.org/ram
 FORD	Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's. Discount stackable with local offers.	Ford	nahb.org/ford
 HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	nahb.org/holman

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	NAHB members can save MORE with MyLowe's Pro Rewards with Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowe's.com/Terms .	Building Materials	lowes.com/nahb 877-435-2440

WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
 T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

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BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
QUICKBOOKS	Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	nahb.org/quickbooks
RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417 0930
UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800members.com/nahb 800-MEMBERS
TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 800-MEMBERS

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

*Discounts are as of 3/31/25 & subject to change at any time Visit nahb.org/savings for the latest deals & limited time offers.



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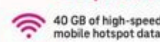
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2025 MEETINGS

Spring Organizational Meeting – March 11, 2025

Athletic Club of Columbus

Summer Board of Trustees Meeting – June 24–25, 2025

Wooster, OH

Fall Board of Trustees Meeting – November 11, 2025

Hilton Easton, Columbus





REGISTRATION FORM
SUMMER BOARD OF TRUSTEES MEETING
BEST WESTERN PLUS & CONFERENCE CENTER
243 E. LIBERTY, WOOSTER, OH 44691
JUNE 24-25, 2025

TUESDAY, JUNE 24, 2025

- | | |
|---|--|
| <input type="checkbox"/> 10:00 – Noon | OHBA AREA VP'S & SENIOR OFFICERS MEETING |
| <input type="checkbox"/> Noon – 1:30 p.m. | NOMINATING MEETING |
| <input type="checkbox"/> 2:00 – 4:00 p.m. | GOVERNMENT AFFAIRS/BUILDING CODES/DEVELOPERS
AND REMODELERS MEETING |

WEDNESDAY, JUNE 25, 2025

- | | |
|--|--|
| <input type="checkbox"/> 8:00 – 9:30 a.m. | EXECUTIVE COMMITTEE BREAKFAST MEETING
<i>(Open to committee members and OHBA Past Presidents only.)</i> |
| <input type="checkbox"/> 9:30 – 11:00 a.m. | BOARD OF TRUSTEES MEETING |

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HBA Members,

Many of you know about our Affinity Partnership with Small Business Growth Partners (SBGP). That being said, you may not know that over a third of our members they work with involve helping groom the second (or third) generation of a business or working on helping our members find an exit plan out of their businesses through their key employees.

The BPA (Business Diagnostic & Plan of Action) will give you a clear roadmap to help your kids or key employees methodically take over the business, but most importantly, help institute processes and procedures to ensure they succeed as you back away from day-to-day operations. Look at this as an “insurance policy” to make sure the hard work and perseverance you put into building your business doesn’t go to waste and the business can maintain its sales, consistency, and profitability as it did under your leadership.

Even if you aren’t quite ready now, a BPA will lay the groundwork for what would happen to make an eventual smooth transition a reality.

To make it easier for you to decide, here are some additional challenges a BPA helps solve:

- You are considering Succession Planning
- You aren’t as profitable as you would like to be, even as revenue is climbing
- You have hit a growth ceiling, where lack of systems is starting to show in your company with mistakes, and miscommunication
- You aren’t clear on a strategic direction for your company
- You can’t seem to find the right staff and/or are having team cohesion issues
- You get a lot of calls, but not many turns into sales
- You are trying to drive the business forward, but keep getting pulled back into the daily operations, and still act as the chief “firefighter” and problem solver
- You are becoming burnt out, working more, and seeming to accomplish less

This should only take 2-3 minutes, and once you have registered, an SBGP representative will reach out to schedule an introductory call to explain the BPA and the BPA Process and answer any other questions you may have. Once again, an annual BPA is included 100% through your OHBA Member Benefits (A \$4,200 value).

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Jennifer Downs
Executive Officer

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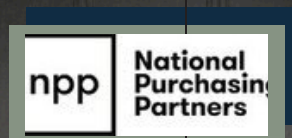
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 3. Review and accept the online agreement and the discount will be applied in 1 - 2 billing cycles.

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*Industry eligibility requirements apply.

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Partner in controlling costs Sedgwick saves employers millions of dollars each year, becoming a lasting partner and providing a comprehensive cost management approach.

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To see how much your company can save by partnering with Sedgwick, simply complete the Temporary Authorization to Review Information (AC-3) form on the reverse side of this document and return to Sedgwick in your preferred method:

- Email: email completed form to ohio.group@sedgwick.com
- Fax: 866.567.9380
- Mail: address listed on AC-3 form
- Online: complete and submit your AC-3 form at: www.sedgwick.com/ac3/hbawayneholmes

To learn more about HBA of Wayne & Holmes Counties' program, contact Robert Nicoll.

P. 330.418.1824 **E.** robert.nicoll@sedgwick.com



Temporary Authorization to Review Information

To: HBA of Wayne & Holmes Counties c/o
Sedgwick
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Toll-Free Fax: 866.567.9380
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From: Policy Number
Entity
DBA
Address
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Note: For this to be a **valid** letter, the self-insured department for self-insured employers, or the employer services department for all other employers, must stamp it. Being temporary in nature, BWC will not record via computer or retain this authorization. Representative must possess a copy when requesting service relative to the authority granted therein.

This is to certify that **Sedgwick** including its agents or representatives identified to you by them, has been retained to review and perform studies on certain workers' compensation matters on our behalf.

The limited letter of authority provides access to the following types of information relating to our account:

1. Risk files;
2. Claim files;
3. Merit-rated or non-merit-rated experiences;
4. Other associated data.

This authorization does not include the authority to:

1. Review protest letters;
2. File protest letters;
3. File form *Application for Handicap Reimbursement (CHP-4)*;
4. Notice of Appeal (IC-12) or Application for Permanent Partial Reconsideration (IC-88);
5. File self-insurance applications;
6. Represent the employer at hearings;
7. Pursue other similar actions on behalf of the employer.

I understand this authorization is limited and temporary in nature and will expire on _____ or automatically nine months from the date received by the employer services or self-insured departments, whichever is appropriate. In either case, the length of authorization will not exceed nine months.

Telephone Number	Fax Number	Email Address	
Print Name	Title	Signature	Date

Completion of the temporary authorization provides a third-party administrator (TPA) limited authority to view an employer's payroll and loss experience. By signing the AC-3, the employer grants permission to the BWC to release information to the employer's authorized representative(s). The form allows a third-party representative to view an employer's information regarding payroll, claims and experience modification.

Attention group rating prospects:

- Employers may complete the AC-3 for as many TPAs or group-rating sponsors they feel are necessary to obtain quotes for a group-rating program.
- Group sponsors must notify all current group members if they will not accept them for the next group-rating year. The deadline for this notification is prior to the last business day in October for private employers and prior to the last business day in April for public employers.
- All potential group-rating prospects must have:
 - Active BWC coverage status as of the application deadline;
 - Active coverage from the application deadline through the group rating year;
 - No outstanding balances;
 - Operations similar in nature to the other members of their group.
- Any changes to a group member's policy will affect the group policy. Changes can result in either debits or credits to each of the members.

Note: For complete information on rules for group rating, see Rules 4123-17-61 through 4123-17-68 of the Ohio Administrative Code or your TPA. All group-rating applicants are subject to review by the BWC employer programs unit.

HBA Membership Application

You can also apply online at:

www.whhba.com

HOME BUILDERS ASSOCIATION OF WAYNE & HOLMES COUNTIES			
Phone: (330) 345-1293 hbawayneholmes@gmail.com www.whhba.com		MEMBERSHIP APPLICATION	P.O. Box 151 Dalton, Ohio 44618
COMPANY INFORMATION			
Company Name			
Street			
City		State	Zip
Phone			
Email			
Website			
Would you like your email & website linked to the HBA? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Representative			
Title			
Number of years in business			
Number of employees			
Primary Business			
HBA Sponsor			
Do you have any pending litigation against you? <input type="checkbox"/> Yes <input type="checkbox"/> No			
<input type="checkbox"/> Check here for a free no obligation quote on your Worker's Comp Rating Cost.			
PROVIDE YOUR POLICY NUMBER			
The Board of Directors of the Association shall deliberate upon application for membership in this chapter after reviewing comments received from the membership. The Directors may restrict membership to those unwilling to adhere to a reasonable code, business and professional and ability to promptly pay dues. If approved by the Board, the applicant shall be notified of the decision of the Board, and provide the applicant's representative with proper credentials and a copy of the By-Laws of the Association. Membership in this Chapter automatically carries with it membership in the Ohio Home Builders Association and the National Association of Home Builders.			
X		MM/DD/YYYY	
(Applicant's Signature)		(Date)	
DUES \$575 Per Year Check#		Make checks payable to: Home Builders Association of Wayne & Holmes Counties	
Dues Payment to the Home Builders Association of Wayne & Holmes Counties are NOT deductible as a charitable contribution for Federal Tax purposes. However, dues payment may be deductible by members as an ordinary and necessary business expense.			
Our paramount responsibility is to our customers, our community and our country. Honesty is our guiding business policy.			
High standards of health, safety, and sanitation shall be built into every home. Members shall deal fairly with their respective employees, subcontractors and suppliers. As members of a progressive industry, we encourage research to develop new materials, new building techniques, new building equipment and improved methods of home financing, to the end that every home purchaser may get the greatest value possible for every dollar. All sound legislative proposals affecting our industry and the people we serve shall have our informed and vigorous support.			
We hold inviolate the free enterprise system and the American Way of Life. We pledge our support to our associates, our local, state and national associations and all related industries concerned with the preservation of legitimate rights and freedoms. We assume these responsibilities, freely and solemnly, mindful that they are of our obligation as members of the Home Builders Association of Wayne & Holmes Counties, Ohio Home Builders Association and the National Association of Home Builders.			
IF A MEMBER LEAVES THE ASSOCIATION WITH A VIOLATION OF THE CODE OF ETHICS, CAREFUL CONSIDERATION SHALL BE GIVEN AS TO WHETHER THOSE OBLIGATIONS HAVE BEEN SATISFIED BEFORE THAT MEMBER IS ALLOWED TO REJOIN THE ASSOCIATION UNDER THE SAME OR ANOTHER COMPANY NAME.			
CRITERIA FOR MEMBERSHIP			
Application for membership must be accompanied by a recommendation from an existing member of the association or an affiliate Home Builder Association.			
LIST TWO (2) REFERENCES FROM PREVIOUS HOMEOWNERS, CUSTOMER OR LOT PURCHASERS.		1. Name	
		Address	
CANNOT BE FAMILY, EMPLOYEES OR PRINCIPALS OF THE COMPANY APPLYING FOR MEMBERSHIP.		Phone	
		2. Name	
		Address	
<input type="checkbox"/> ALL APPLICANTS ARE REQUIRED TO PROVIDE PROOF OF INSURANCE		Phone	



HOME BUILDERS ASSOCIATION
OF WAYNE & HOLMES COUNTIES

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HOME BUILDERS ASSOCIATION OF WAYNE & HOLMES COUNTIES			
ADDITIONAL CRITERIA NEEDED FOR BUILDER MEMBER APPLICANTS			
BUILDER CRITERIA ONLY			
Applicants must have been engaged in their own business for one (1) year prior to application for membership and must supply evidence of completion of his own business of at least:			
A) THREE (3) DWELLING UNITS OR B) DEVELOPMENT OF SIX (6) BUILDING LOTS OR C) FIVE (5) REMODELING PROJECTS OF SUSTANTIAL NATURE	1. Address		
	2. Address		
	3. Address		
Two (2) references from material suppliers who are members of the Home Builders Association of Wayne and Holmes Counties or an affiliate Home Builder Association.	4. Address		
	5. Address		
	6. Address		
ANNUAL DOLLAR AMOUNT			
<input type="checkbox"/> Under \$1 Million			
<input type="checkbox"/> \$1-5 Million			
<input type="checkbox"/> \$5-10 Million	1. Name		
<input type="checkbox"/> Over \$10 Million	Address		
ANNUAL NUMBER OF UNITS			
<input type="checkbox"/> 1-10 Units	Phone		
<input type="checkbox"/> 11-25 Units	2. Name		
<input type="checkbox"/> 26-100 Units	Address		
<input type="checkbox"/> 101-500 Units			
<input type="checkbox"/> Over 500	Phone		
MEMBERSHIP IDENTIFICATION			
<input type="checkbox"/> BUILDER MEMBER			
SINGLE FAMILY		MULTI-FAMILY	
<input type="checkbox"/> Contractor	<input type="checkbox"/> Contractor	<input type="checkbox"/> Land Developer	
REMODELER		<input type="checkbox"/> Mtg. Modular Homes	
<input type="checkbox"/> Residential	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> ASSOCIATE MEMBER			
<input type="checkbox"/> Computer Products/Services	<input type="checkbox"/> Accounting	<input type="checkbox"/> Insurance & Title Co.	
<input type="checkbox"/> Planners or Designers	<input type="checkbox"/> Engineers	<input type="checkbox"/> Marketing, Advertising	
<input type="checkbox"/> Real Estate Brokers & Agents	<input type="checkbox"/> Mortgage Bankers	<input type="checkbox"/> Financial Services, all	
<input type="checkbox"/> Commercial Bankers/Thrift	<input type="checkbox"/> Architects	<input type="checkbox"/> Property Management	
<input type="checkbox"/> Building Materials Manufacturers	<input type="checkbox"/> Attorneys		
RETAIL DEALER/DISTRIBUTORS			
<input type="checkbox"/> Appliances	<input type="checkbox"/> Paint/Wall Coverings	<input type="checkbox"/> All Other Retail Dealers	
<input type="checkbox"/> Building Materials & Lumber	<input type="checkbox"/> Floor Coverings		
SUBCONTRACTORS & SPECIALTY TRADE			
<input type="checkbox"/> Plumbing, Heating & Cooling	<input type="checkbox"/> Carpentry	<input type="checkbox"/> Concrete Work	
<input type="checkbox"/> Floor Laying & Other Floor Work	<input type="checkbox"/> Electrical	<input type="checkbox"/> Excavation Work	
<input type="checkbox"/> Painting & Paper Hanging	<input type="checkbox"/> Flooring	<input type="checkbox"/> All Other Subcontractors	
<input type="checkbox"/> Roofing and Siding	<input type="checkbox"/> Landscaping		
WHOLESALE DEALER/DISTRIBUTORS			
<input type="checkbox"/> Appliances	<input type="checkbox"/> Utilities		
<input type="checkbox"/> Building Materials	<input type="checkbox"/> All Other Associates		
<input type="checkbox"/> Floor Coverings			
<input type="checkbox"/> Paint and Wall Coverings			
<input type="checkbox"/> All Other Wholesale Dealers	(Please Specify Other Associates)		
ANNUAL DUES PAID TO THE HBA WILL ALSO INCLUDE MEMBERSHIP IN THE NATIONAL ASSOCIATION OF THE HOME BUILDERS & THE OHIO HOME BUILDER ASSOCIATION			